

REGISTRATION

# 2009 Ohio State Champion Auctioneer Bid Call Contest

*Tuesday, August 4, 2009*

*11:00 am—3:00 pm*

Ohio State Fair

Showplace Pavilion



This event is sponsored by the Ohio Auctioneers Association  
and Ohio Auctioneers Commission

# REQUIREMENTS

**TIME & LOCATION OF CONTEST:** The Ohio State Champion Auctioneer Bid Call Contest will begin promptly at 11:00 am on Tuesday, August 4, 2009 at the Ohio State Fair Showplace Pavilion.

**ELIGIBILITY OF CONTESTANTS:** *You do not need to be a member of the OAA to enter!* Any auctioneer or apprentice licensed by the Ohio Department of Agriculture who practice the profession of auctioneering in the State of Ohio is eligible to participate in the contest. Both officers and directors of the Ohio Auctioneers Association and members of the committee are also eligible to compete in the contest. Also, *prior contest winners* are encouraged to enter, with the exception of first place winners in either the Junior or Senior Division.

## COMPETITION CATEGORIES

**JUNIOR Division**—for those with less than four (4) years bid calling experience.

**SENIOR Division**—for those with greater than four (4) years of bid calling experience.

Your level of competition is determined as the date you received your individual state license. You can only compete in the level for which you qualify.

**ENTRY FEE AND CLOSING DATE:** The registration fee is \$50.00 for each contestant. Mail entries to the Ohio State Champion Auctioneer Bid Call Contest, 17 South High Street, Suite 200, Columbus, OH 43215, or fax it to 614.221.1989. *Make checks payable to the Ohio Auctioneers Association.* All contest registrations must be postmarked on or before midnight, July 31, 2009. Late entries **WILL SELL FIRST IN THE CONTEST.**

**PERFORMANCE ORDER & APPEARANCE:** All contestants should be dressed business casual (no suits required due to high temperatures in the weather). Each contestant will appear on the program in the **REVERSE** order the entries are received (first entries received will sell last). Auctioneers who sign up the day of the contest will sell before those who pre-register. Each contestant must appear as his or her number is called by the master of ceremonies. Any contestant failing to appear in the assigned order, will receive a 10 point penalty and shall appear at the next opening as directed by the master of ceremonies. You will be selling your item plus other supplied items if necessary.

**CONTEST PROCEDURES:** On first round, the top scoring contestants will be invited to participate in the finals. In case of a tie in third place, those tied will be eligible to participate in the finals. Immediately following the first round, the top scoring contestants will sell again for the finals. The event organizers will provide items for the selling in the finals.

# AWARDS

**JUDGES AND JUDGING:** There will be 3 judges for the contest. Each judge will score in all categories. The categories scored shall be *Salesmanship, Speech and Bid Calling Ability, and Enthusiasm*. The judges' decision will be final. Categories will be weighted by the following: introduction and initial command, appearance and poise—10%; body language, eye contact and surveying of crowd—10%; chant, clarity, speed, rhythm and timing—50%; interview question—20%. The last 10% of judging will be based on whether the bid caller would be considered a good ambassador for the state of Ohio. Individual score sheets will NOT be available to the contestants or the general public after the conclusion of the event.

## AWARD CATEGORIES

**SENIOR DIVISION**—The Champion in this division shall receive a trophy and a cash prize OR an entry fee to the NAA (National Auctioneers Association) annual Bid Call Competition which takes place at the C&S every July; second place shall be recognized with a trophy; and third place shall be recognized with a trophy. Second and third place winners will receive an automatic entry into the next year's competition.

**JUNIOR DIVISION**—The Champion in this division shall receive a trophy and a cash prize; second place shall be recognized with a trophy; and third place shall be recognized with a trophy. Second and third place winners will receive an automatic entry into the next year's competition.

## DECLARATION OF CONTEST SALES AND CHARITY:

It is the intention of the sponsors that the contest shall be conducted with the highest integrity. All sales are to be bona fide, actual sales and the net proceeds going to a designated charity. You must bring one donated item that you will sell at the auction (suggested value \$25.00). The item may be from your own company or another donor. Contestants will sell the item they bring. All items purchased are tax deductible.

*The Charity of Choice is the Nationwide Children's Hospital.* In the 115-year history of Nationwide Children's Hospital, many milestones have been recorded, many lives have been touched, and many families have been made whole again. In fact, throughout the decades, Nationwide Children's Hospital has evolved into the fifth largest and fourth busiest pediatric hospital in the nation with more than 700,000 annual patient visits, up from 400,000 visits only a decade ago. By the year 2012, that number will grow to over one million patient visits. Nationwide Children's Hospitals unwavering commitment to caring and curing has also made them one of the country's 10 largest pediatric research centers. The vision is that every child will receive the care they need here in Columbus despite their families ability to pay. Your continued investment in Nationwide Children's will allow them to provide a better tomorrow for the children and families of our community. For more information about Nationwide Children's, please visit [www.NationwideChildrens.org](http://www.NationwideChildrens.org) or call 614.722.2000.

## DIRECTIONS AND PARKING INFORMATION: ***Parking is not included in contest registration.***

The Ohio State Fair address is: 717 E. 17th Street, Columbus, OH 43211; [www.ohioexpoctr.com](http://www.ohioexpoctr.com).

### **From the North**

Take I-71 South to 17th Avenue/Exit 111. Signs and parking attendants will direct guests to the proper parking areas. For large Expo Events located on the south portion of the grounds, parking may also be accessible from 11th Avenue/Exit 110. This is determined on an event-by-event basis.

### **From the South**

Take I-71 North to 17th Avenue/Exit 111. Signs and parking attendants will direct guests to the proper parking areas. For large Expo Events located on the south portion of the grounds, parking may also be accessible from 11th Avenue/Exit 110. This is determined on an event-by-event basis.

### **From the West**

Take I-70 East to I-71 North. Take I-71 North to 17th Avenue/Exit 111. Signs and parking attendants will direct guests to the proper parking areas. For large Expo Events located on the south portion of the grounds, parking may also be accessible from 11th Avenue/Exit 110. This is determined on an event-by-event basis.

### **From the East**

Take I-70 West to I-71 North. Take I-71 North to 17th Avenue/Exit 111. Signs and parking attendants will direct guests to the proper parking areas. For large Expo Events located on the south portion of the grounds, parking may also be accessible from 11th Avenue/Exit 110. This is determined on an event-by-event basis.

# ENTRY FORM

## OHIO STATE CHAMPION AUCTIONEER BID CALL CONTEST ENTRY FORM

August 4, 2009 from 11:00 am—3:00 pm  
(details regarding the contest are on page 2 & 3)

Sponsored by the Ohio Auctioneers Association and  
Ohio Auctioneers Commission.

Name: \_\_\_\_\_

DBA: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_

Zip: \_\_\_\_\_

Email: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

**Ohio State Auctioneer License Number:** \_\_\_\_\_

Please choose one:

SENIOR DIVISION      YES      NO  
Greater than four (4) years experience

JUNIOR DIVISION      YES      NO  
Less than four (4) years experience

*Only 1 item is required for the competition. Finalists will be provided with an item by the OAA.*

***The entry fee is \$50.00 per contestant .***

Make check payable to:

Ohio Auctioneers Association  
17 South High Street, Suite 200  
Columbus, OH 43215

Email form to: [misty@assnoffices.com](mailto:misty@assnoffices.com)

Or Fax form to: 614.221.1989

Questions? Contact Misty at 614.221.3245, ext. 211